





## Multi-Asset Portfolio ESG 60/40 (Managed portfolio of funds & ETFs)

<b>Client Type</b>	Retail			Y
	Professional			Y
	Eligible Counterparty			Y
<b>Knowledge and Experience</b>	Basic			Y
	Informed			Y
	Expert			Y
<b>Ability to Bear Losses</b>	The investor is seeking to preserve capital or can bear losses to a level specified by the product structure			Y
	The investor has no appetite for risk and no ability to bear losses			N
	The investor can bear losses			Y
	The investor can bear losses beyond the investment amount			N
<b>Client Life Stage</b>	Junior accumulation (basic investor) (<24 years old)			Y
	Accumulation (young professional) (between 25 and 45 years old)			Y
	Savings (between 45 and 64 years old)			Y
	Active retirement (between 65 and 74 years old)			Y
	Passive retirement (>75 years old)			N
<b>Client Needs</b>	Do not require regular reviews/meetings	N/A	Maintain current lifestyle – seek capital growth	Y
	Protection planning	Y	Regular income to supplement earnings needed	Y
	Savings available to invest (for future needs)	Y	Accumulate wealth to pass on	Y
	Diversified investment exposure	Y	Invest in small investment amounts	N
<b>Client Investment Objectives</b>	<b>Return Profile</b>		<b>Time Horizon</b>	
	Preservation	N	Short (e.g. <3 years)	N
	Growth	Y	Medium (e.g. > 3 years)	N
	Income	Y	Long (e.g. >5 years)	Y
<b>Client Mandate</b>	<b>Usage</b>		<b>Access (Withdrawals)</b>	
	Solution	Y	Ready access – normal market conditions	Y
	Core or component of a portfolio	Y	Ready access with restrictions	N
	Hedging	N	Access uncertain	N
	Speculation	N/A		
<b>Risk</b>	Other e.g. Sharia, Ethical, Tax Mgmt	Y		
	SRRI (or equivalent)			5
	<b>Risks of which the investor must be aware:</b>			
	Key Risks	Other Risks		
	▪ Market Risk	▪ Liquidity Risk		
	▪ Currency Risk	▪ Portfolio Turnover Risk		
	▪ Counterparty Risk	▪ Inflation Risk		
<b>Channel</b>	Execution Only – retail			N
	Execution Only with Appropriateness – retail			N
	Investment Advice – retail			Y
	Portfolio Management – retail			Y
	Non-Retail			Y



## Notes

### **Client Type**

- Y = Directly in the target market
- N = Clearly outside the target market (negative target market)
- N/A = Product not designed for client type but is acceptable

### **Knowledge and Experience**

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### **Client Mandate (Usage)**

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### **Client Mandate (Access)**

- Y for one option only, N for the others

### **Risk**

- SRRI = integer 1-7
- Key risks = free type

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Date of last review: 31/03/2025

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