

EQUITY SOLUTIONS



CREDO

Every investment decision counts



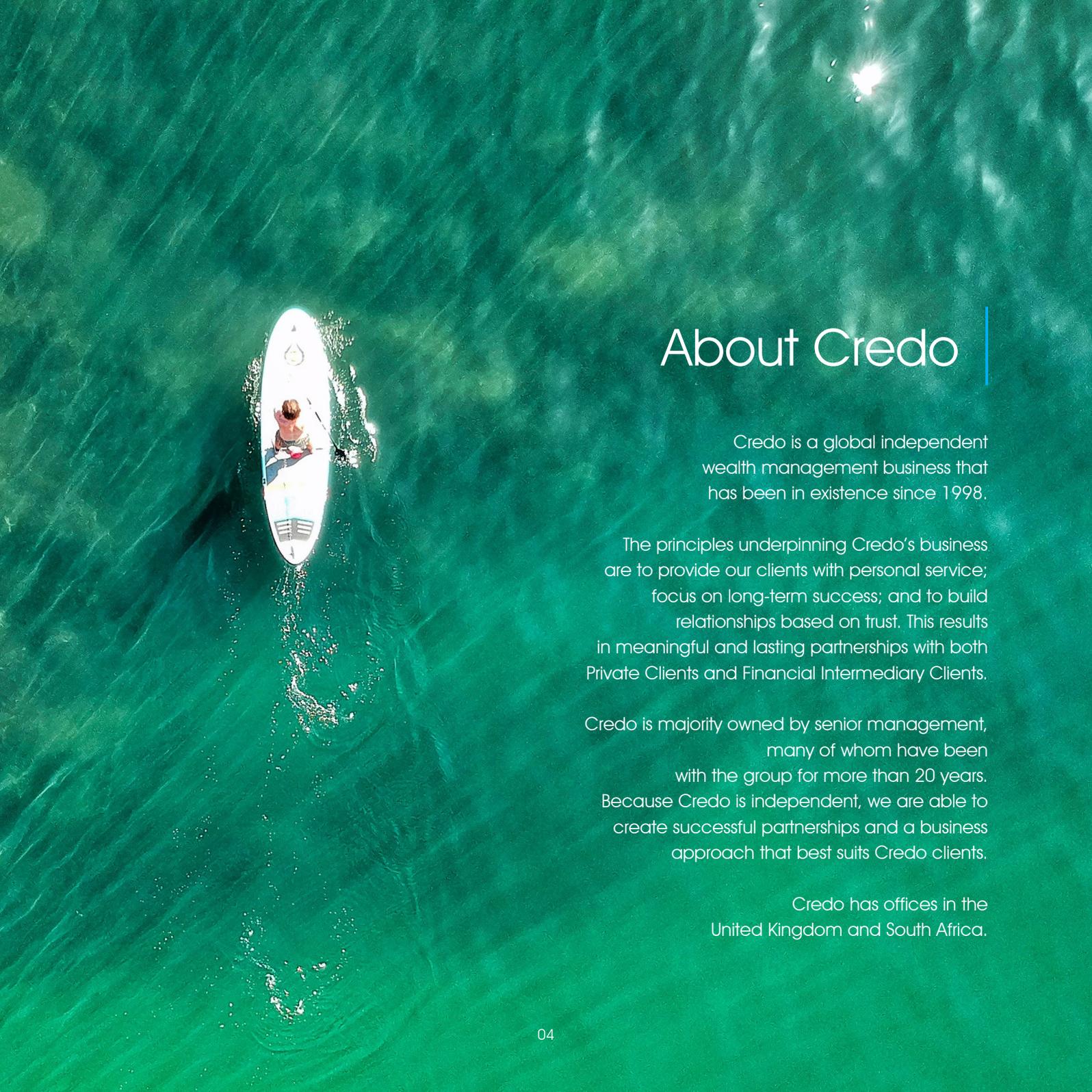


# Do you want long-term capital growth? **WE DO.**

Credo is in the business of creating lasting and meaningful relationships. We do this by providing top-quality financial services and dedicated customer care. We see each client relationship as an expression of trust.

Evidence indicates that equities are the best creators of long-term wealth. They are capable of generating both capital gains and dividend payments across multiple or even unlimited time periods. In addition, companies can re-invest their earnings to grow in new directions, paving the way for future profit streams.

**Equities are therefore an essential part of any portfolio with a medium to long-term investment strategy.**

An aerial photograph of a person on a white kayak in clear turquoise water. The water is so clear that the bottom is visible, and the sun's reflection creates a bright spot in the upper right. The kayak is moving away from the viewer, leaving a white wake.

# About Credo

Credo is a global independent wealth management business that has been in existence since 1998.

The principles underpinning Credo's business are to provide our clients with personal service; focus on long-term success; and to build relationships based on trust. This results in meaningful and lasting partnerships with both Private Clients and Financial Intermediary Clients.

Credo is majority owned by senior management, many of whom have been with the group for more than 20 years. Because Credo is independent, we are able to create successful partnerships and a business approach that best suits Credo clients.

Credo has offices in the United Kingdom and South Africa.



# Investing is having a long-term horizon

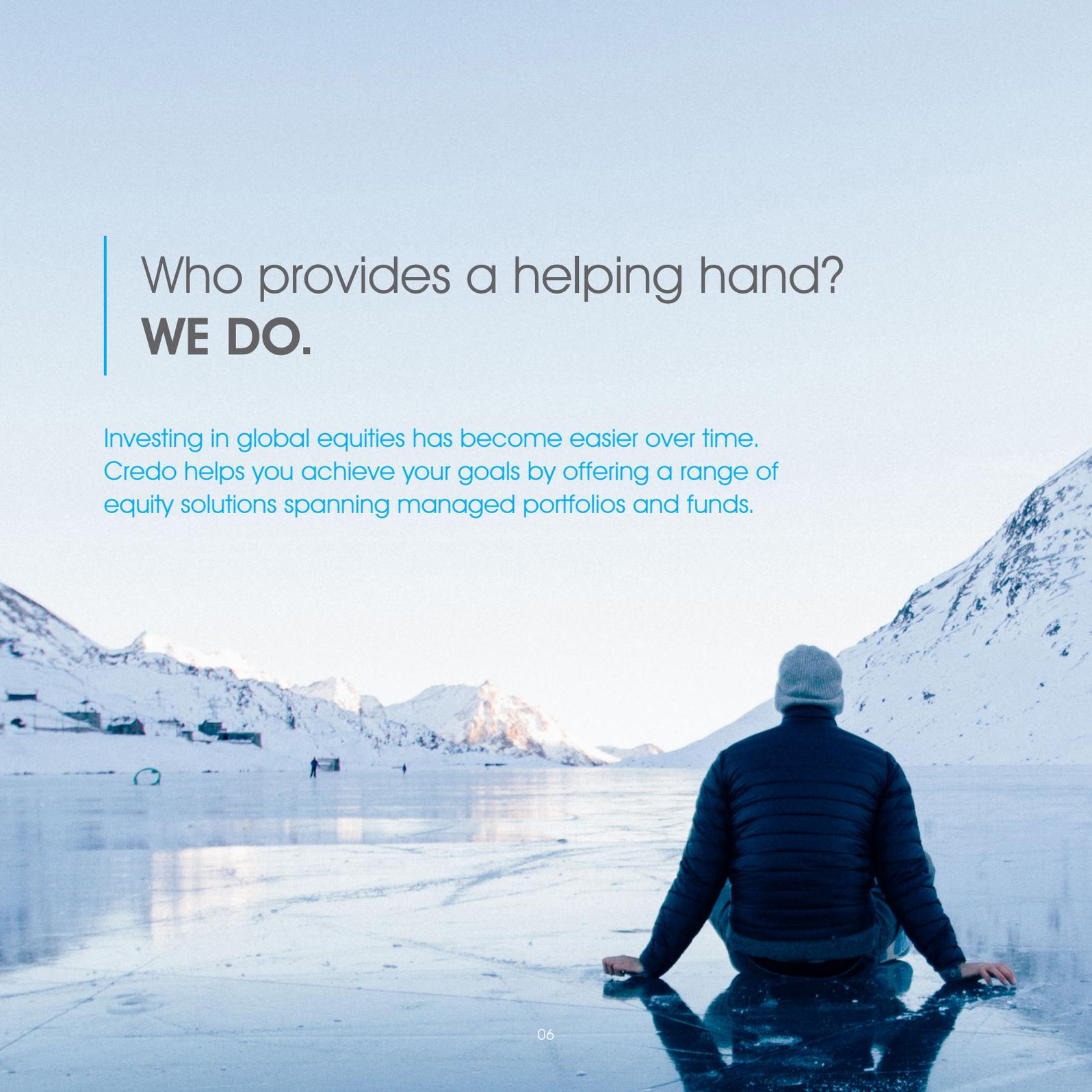
Having a short-term time frame is speculation.

Credo's investment philosophy includes the following tenets:

- Wealth is best created through patient, disciplined investing
- We follow a value-based approach to investing
- We invest in high-quality companies that are attractively priced
- Concentrating on underlying business performance – instead of short-term market noise – creates investment opportunities
- Risk is the permanent loss of capital and not short-term price volatility

Credo selects stocks from a pool of listed equities housed on major exchanges within developed markets. From this universe of 7,000+ stocks, Credo chooses only those which meet our stringent investment criteria.

**Credo's Funds and Managed Portfolios provide investors with a diversified exposure to global equities.**

A person wearing a dark puffer jacket and a light-colored knit beanie is sitting on a vast, flat, frozen lake. The person is seen from behind, looking out over a wide, open landscape. The ground is covered in snow and ice, with some small structures and other people visible in the distance. The sky is a pale, clear blue, and the overall atmosphere is serene and cold.

# Who provides a helping hand? **WE DO.**

Investing in global equities has become easier over time. Credo helps you achieve your goals by offering a range of equity solutions spanning managed portfolios and funds.



# Different options for different investors

## Managed Portfolios

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Each investor in a managed portfolio actually holds the underlying stocks directly in his or her own name and account. This means there is a direct connection between the investor and the companies in question. When Credo makes a change to the managed portfolio, these changes are replicated in each investor's individual account. This means investors are the beneficial owners, resulting in dividends received, voting on any corporate actions and liability for capital gains tax when any trades are made.

## Funds

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Alternatively called Unit Trusts, Mutual Funds or Collective Investment Schemes, investors here buy units in an investment company, specifically set up for this purpose, which in turn buys the selected stocks. Investors are therefore not direct beneficial owners and, consequently, avoid capital gains tax when trades are made by the fund. Capital gains are only realized when the investor sells units. Each fund has specific guidelines about its investment style, approach and consideration of risk. Funds are typically highly regulated and provide daily liquidity.



# Credo's range of equity solutions

## Managed Portfolios

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### **BEST IDEAS PORTFOLIO**

This portfolio contains a maximum of 20 stocks, each equally weighted, with a bias towards large-capitalisation, developed-market companies. There is no specific allocation to a particular geography, industrial segment or currency. The portfolio targets undervalued, quality companies likely to show outperformance against the broader market over a 3-5 year horizon.

### **DIVIDEND GROWTH PORTFOLIO**

This portfolio also contains a maximum of 20, equally weighted global equities. Its objective is to provide investors with a sustainable and growing income stream through dividends and share buybacks. The focus is on companies that pay attractive dividend yields and have an ability to sustain and grow these over the long term.

*Each of these equity portfolios is available in USD \$ and GBP £, subject to minimum investment sizes. Investors have the option whether to tailor the portfolio by adjusting individual holdings. Credo's management fee is 0.80%. Other fees, such as trading costs and custody, will apply.*

## Funds

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# GLOBAL EQUITY FUND

This Fund incorporates the best of Credo's equity ideas within a tax-efficient UCITS vehicle. The Fund follows Credo's broad Value philosophy and seeks a diversified base of global large-cap stocks, primarily drawn from developed markets. The Fund is highly regulated, offers investors daily liquidity and is available on many global investment platforms. The Fund has share classes available in USD \$ and GBP £.

*Funds are available with low minimum investment sizes and offer daily liquidity. Credo's management fee is 0.75%.*

# BCI Credo Global Equity Feeder Fund

Launched within South Africa to provide domestic South African investors with ZAR-denominated access, this Fund invests solely in the Credo Global Equity Fund. Investors benefit from investing locally in ZAR, deriving performance from a global portfolio and not having to seek SA Reserve Bank approval to send money overseas.

# Sample equity holdings

**Credo's investment philosophy is to target cash-generative, quality companies whose current valuations do not accurately reflect their long-term prospects.**

**The following provide an example of what Credo looks for when investing:**

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## facebook

This is the most widely-known, Western social media company. Targeted digital advertising, where Facebook is king, has emerged as a robust and resilient industry segment. Although buoyed by covid-led digital transformations and already-existent plans to enter e-commerce, Facebook still trades at levels which give plenty of room for valuation growth.

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## VISA

As a dominant payments platform, Visa benefits from macro-economic factors and secular market changes such as online digital market transformation. Fluctuations caused by covid are felt to be short-term and do not impact long-term share price expectations.

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## HCA Healthcare

As the largest private hospital owner in the US, HCA has a leading position in emergency and elective procedures. The company demonstrates defensive characteristics, long-term sustainable demand and solid growth prospects within an ageing and health-conscious demographic.



This Australian entertainment and gaming group operates integrated resorts, including two flagship sites in Perth and Melbourne. Credo invested when valuations were deemed unreasonably low because of several strategic uncertainties, none of which Credo felt affected the long-run robust company outlook.



Always a powerhouse in production, Disney has recently entered distribution through its Disney+ platform. The market originally discounted Disney over fears surrounding Disney+ but, with covid closing theme parks and driving huge demand for the online service, this has developed into an attractive investment case.



One of the world's largest e-commerce companies, Alibaba provides B2B, B2C and C2C online marketplaces, as well as internet infrastructure and financial services. Alibaba became attractive when trade tensions between US and China drove its share price below Credo's estimated fair value.



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**PROGRESSIVE** A leading personal car insurance provider in North America, Progressive has consistently generated best-in-class returns, mostly because of its leading data analytics capabilities, superior digital platform and low distribution costs, all supporting a long-term investment case.

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 **Raytheon Technologies** As a US defense and aerospace giant, Raytheon benefits from both commercial and government revenues, with the latter providing an effective floor to the stock, representing good future market value prospects.

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**Flutter** Formed through the combination of several online betting firms, market consensus was that Flutter would struggle to integrate different operations while remaining competitive with top class customer service. Credo felt differently and the investment thesis has proven itself through time.

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**OTIS** One of the leading five global elevator companies, Otis has a significant installed base of equipment already on site. Otis derives a large proportion of its revenues from servicing rather than new sales. Following a spin-off from its parent corporate in 2019, Otis was trading at a 30% discount to peers despite its good performance, triggering Credo to see a profitable value discrepancy.

## How can I invest?

**Credo offers its own technology-led investment platform which investors (and advisors) use to directly buy private share portfolios, Credo managed portfolios or Credo funds. Alternatively, Credo's managed portfolios and funds are also available across a variety of world-leading investment platforms.**



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